

SITUATION OVERVIEW

Brookings Health System is dedicated to providing high-quality, compassionate and personalized care. However, healthcare managers at Brookings were spending a considerable amount of time trying to manage the service of their medical equipment. Already focused on a multitude of other essential tasks, it became increasingly difficult for the staff to ensure their equipment was in optimal condition prior to patient use.

THE CHALLENGE

Candace Johnson, OR Director over Brookings Health Systems' three operating rooms, felt challenged with managing multiple equipment manufacturers and their service contracts. As OR director, it fell on her to make sure the equipment was maintained on schedule, per contract, and repaired in a timely manner.

“It was all very time consuming and frustrating - keeping the service contracts straight, arranging service, sending parts and arranging for loaners.”

Other healthcare managers found that navigating service contracts with multiple vendors made it difficult to ensure vital medical equipment was up-to-date on their preventive maintenance and available when it was needed for patient-use.

Duane Thompson, Environmental Services Director for Brookings Health System, said that Brookings needed a way to coordinate all the service contracts to streamline maintenance and repairs of medical equipment - and the documentation.

Continued on back page...



Equipment that is kept in optimal operating condition:

- Prevents equipment-related delays in patient care
- Improves patient experience and outcomes
- Reduces reliance on supplemental rentals and unnecessary purchases
- Helps healthcare providers maintain and exceed standards of care

## THE SOLUTION

As Brookings' service vendor, Agiliti coordinates the maintenance and repair of all medical equipment and advises the Brookings management team on the feasibility of new technology acquisitions and prioritized replacements. This includes:



### Managing Service Contracts to Lower Costs:

"Agiliti takes the burden of managing service contracts off department managers and works directly with the manufacturers." Thompson said, "Agiliti negotiates service contracts with manufacturers for a better price than previously possible."



### Organized Preventive Maintenance:

"Agiliti has helped us be more organized and efficient with our preventive maintenance," Johnson said. "Their preventive maintenance is really reassuring because you know your equipment is going to work."



### Onsite Technician to Improve Uptime:

Agiliti provides an onsite biomedical technician to quickly respond to service requests and ensure the work is completed in a timely manner. This includes work completed by a manufacturer, for which Agiliti coordinates the communication, payment and documentation.



### Documentation Management for Governing Agencies:

Agiliti completes and maintains documentation of preventive maintenance and repairs for compliance with healthcare standards. "As time goes on," says Johnson, "there is much more documentation and record keeping that you have to provide than in the past. When the State Department of Health comes in, Agiliti provides the documentation that they require. We've never had any problems or complaints at all with compliance."



### Equipment Planning to Optimize Purchasing:

Agiliti generates a vendor-neutral, strategic capital replacement plan for the Brookings management team that focuses on the serviceability of the equipment, technology relevance and capital prioritization.

Visit [agilitihealth.com](http://agilitihealth.com) or contact your local Agiliti representative to learn more.

### About Agiliti

Agiliti helps hospitals reclaim millions of dollars in wasted medical equipment. The company places equipment management experts and clinical engineers in more than 7,000 hospitals to ensure that the right equipment is in the right place at the right time. Onsite services free nurses and other clinicians to spend more time caring for patients and less time searching for the equipment they need. Agiliti also provides responsive rental services for a full range of equipment, including respiratory systems, infusion therapy devices, specialty beds and surgical lasers. A nationwide network allows the company to serve all health systems and hospitals across the U.S.

For more information, visit [agilitihealth.com](http://agilitihealth.com).

### CORPORATE OFFICE

6625 West 78th Street. Suite 300. Minneapolis, MN. 55439

Toll Free: 800.847.7368 Phone: 952.893.3200 Fax: 952.893.0704 [www.agilitihealth.com](http://www.agilitihealth.com)

©2019 Agiliti Health, Inc. CASESTUDY-BROOKINGS-0419

